

## Estimating and Bid Manager

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### Role

Wescott are looking for an Estimating and Bid Manager to operate from the North East area. You will work closely with the operations team and have a direct report to the Managing Director. You will be required to have a good level of experience with industrial coatings estimating and bid preparation. The role will also require you to perform business development activities to bring work into the business. This is a unique opportunity to develop the role and structure around the business without the restraints of corporate structures.

**This role is required for an immediate start and consideration will be made for part time and full time positions.**

### Responsibilities

- Monitor all activity in relation to tenders, bids, RFIs, PQQs and ITTs and take responsibility for these
- Ensure all activities described above are responded to on time
- Ensure you promote the business and its service offerings to new clients
- Face to face dealings with the clients
- Work with the operations team
- Maintain company registrations such as Achilles
- Ensure quality documents are kept updated and work with the Quality Manager to achieve this
- Develop the role and structure to suit the needs of the business as it develops

### Requirements

- Minimum 3 years' experience in a similar role, it is advantageous to have high levels of knowledge in industrial coatings
- Industrial services background
- Excellent IT skills and proficient in the use of MS Office
- Team Player
- Full UK Driving Licence
- Ability to travel around the UK and Europe
- Ability to work on their own and manage their own time to ensure deadlines are achieved
- Represent the company in a professional manner and promote the company at all times

### Remuneration

- Excellent salary on offer with bonus payments available based on agreed KPIs
- Car Allowance
- Pension
- Other benefits

*Wescott Industrial Services are a traditional industrial services company and multi-disciplined rope access service provider. We operate in the Power & Engineering, Oil and Gas, Renewables, Marine, Rail and Highways industries throughout the UK and Europe.*

### How to apply:

If you are interested in this position please email your CV to [cv@wescottis.com](mailto:cv@wescottis.com) with the job title in the subject line.